

Air India Ltd.
Commercial Headquarters
Delhi

Subject :- Air India Inventory on Travelport

14th November 2018

Dear Partner,

Marketing and Distribution plays an important role in the success of our business. Distribution through GDS forms a critical component of our overall distribution strategy.

Air India's existing contract with **Amadeus is ending on 3rd December 2018** and effective 4th December 2018, Air India's flights, domestic, international and code share, **will not be available on Amadeus GDS platform in all markets worldwide.**

1. The distribution on other GDS based on Point of Sale is as follows:

Point of Sale - India:

- Air India's domestic and international flights will continue to be sold through Travelport, Sabre and Abacus after 3rd December 2018.
- However, effective 01st January 2020 the domestic flights will be solely distributed only through **Travelport** and will not be available on Sabre and Abacus.

Point of Sale - Rest of the World:

- Air India's full content, both domestic and international will be available on seven GDS platforms i.e. three global GDS in form of Travelport, Sabre and Abacus and four local GDS i.e. Travelsky in China and Axxess, Infini and Topaz in Japan.
- International flights will still be available, even after 01st January 2020, on the three big main GDS's i.e. Travelport, Sabre and Abacus.

2. In many markets, travel agencies have exclusive distribution on Amadeus. Some agencies sell on two or more GDS platforms. Sales Teams Worldwide have contacted their Local Travelport counterparts to reach out to all such agents and assist and ensure that they have access to Travelport and other GDS on which Air India content will continue to be sold after 3rd December 2018.

3. We plan to migrate all PNRs made on Amadeus GDS where the travel falls on or after 4 Dec 2018, to Travelport. Agents maybe advised to share details of all such PNRs so that migration can be expedited. All those PNRs which don't get migrated and still come for update, date change or other modification will be handled by Air India Call Centre.
(Email: call.del@airindia.in and call.bom@airindia.in).

Travelport contacts Switzerland:

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Thanking you,
Meenakshi Mallik
Executive Director-Commercial